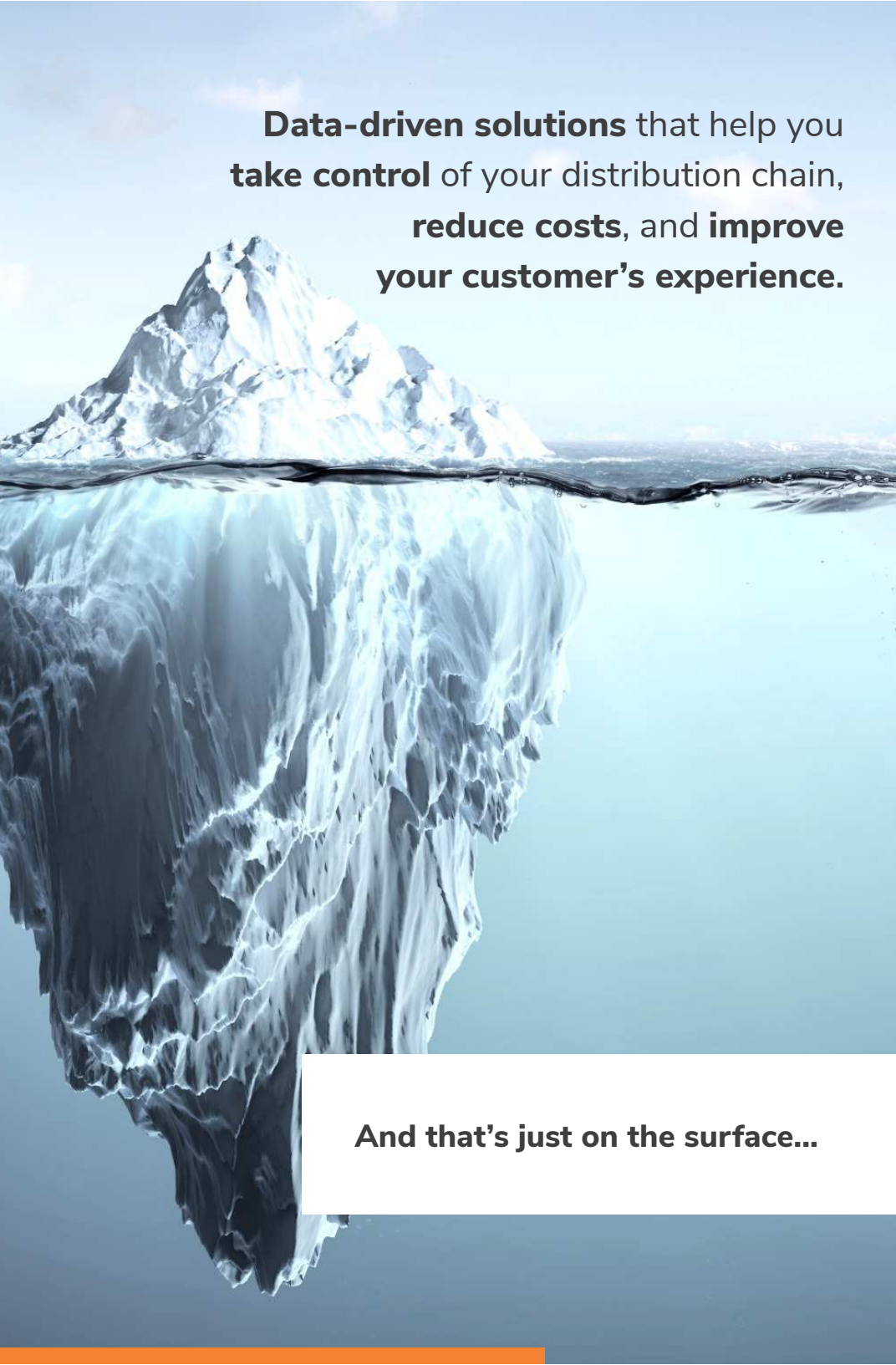




eShipping®



Complete Distribution Chain Management
for the **Food Processing & Equipment Industry**

A large iceberg floating in the ocean. The tip of the iceberg is visible above the water surface, while the vast majority of the iceberg's mass is hidden beneath the surface. The water is a clear, light blue, and the sky is a pale, hazy blue. The overall image conveys the idea of hidden complexity or potential.

Data-driven solutions that help you
take control of your distribution chain,
reduce costs, and **improve**
your customer's experience.

And that's just on the surface...

02

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Distribution chain management solutions for **all modes, with full optimization, and complete visibility into your data.**

The eShipping Advantage

03

AN ACTIVE MEMBER OF



We take our commitment seriously, from event participation to sharing our expertise with members, and doing our due diligence to understand the unique needs of manufacturers and distributors.

FIRST AND FOREMOST, WE INVEST. In our people, our processes, and our customers. While competitors take a low-investment approach by simply negotiating cheap freight, we invest time and money into understanding the industries we serve.

DUE DILIGENCE: We believe that in order to be a great partner in the food processing & equipment industry, we need to be where you are, understand the industry inside and out, and know what questions to ask. By doing this, we immediately set ourselves apart in that we understand the common experiences of our food process & equipment customers and we know how to get to a solution quickly for the challenges you face.

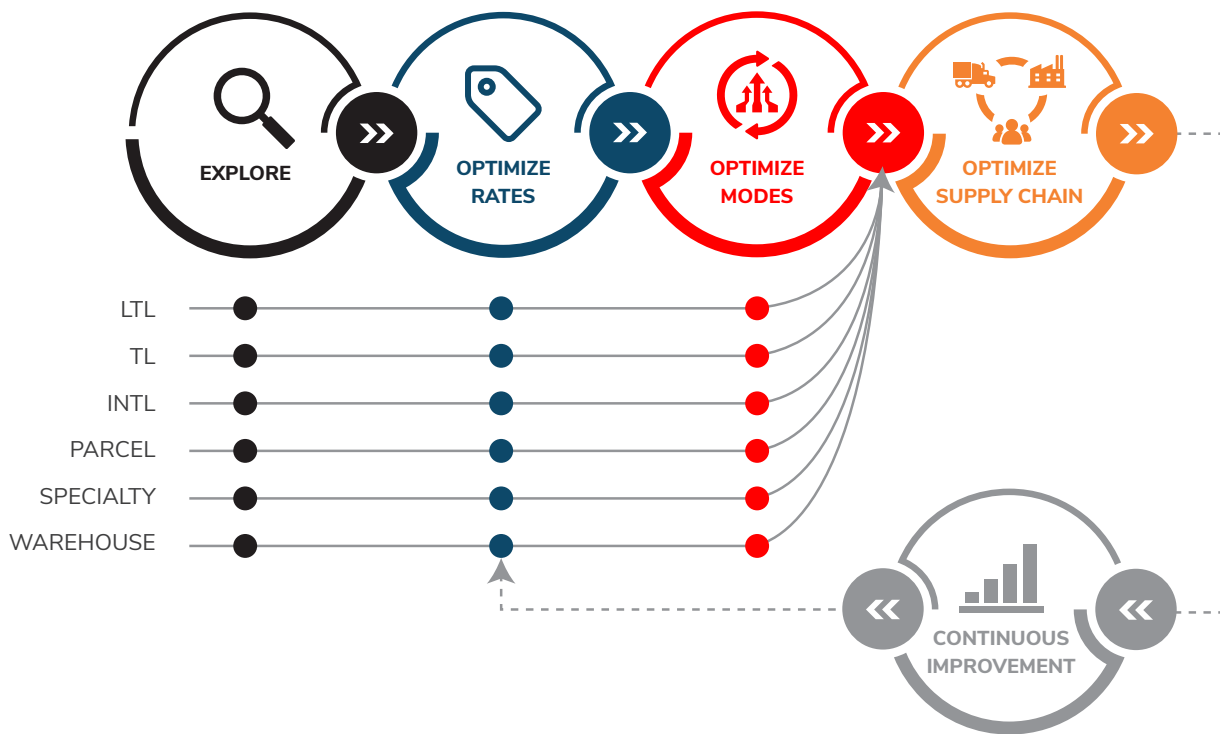
Being a great industry partner means walking a mile in your shoes and doing the due diligence required in order to learn the framework of your company's growth focus and create strategies that optimize your distribution chain.

ALL MODES, ALL OPTIMIZED, ALL VISIBLE®



We operate in the mindset of **continuous process improvement**, which is exactly what the name implies ... Improvement to organizational processes that is ongoing and forward thinking to the benefit of our customers.

STRATEGIES TO OPTIMIZE YOUR DISTRIBUTION CHAIN:



LTL



TL



INTL



PARCEL



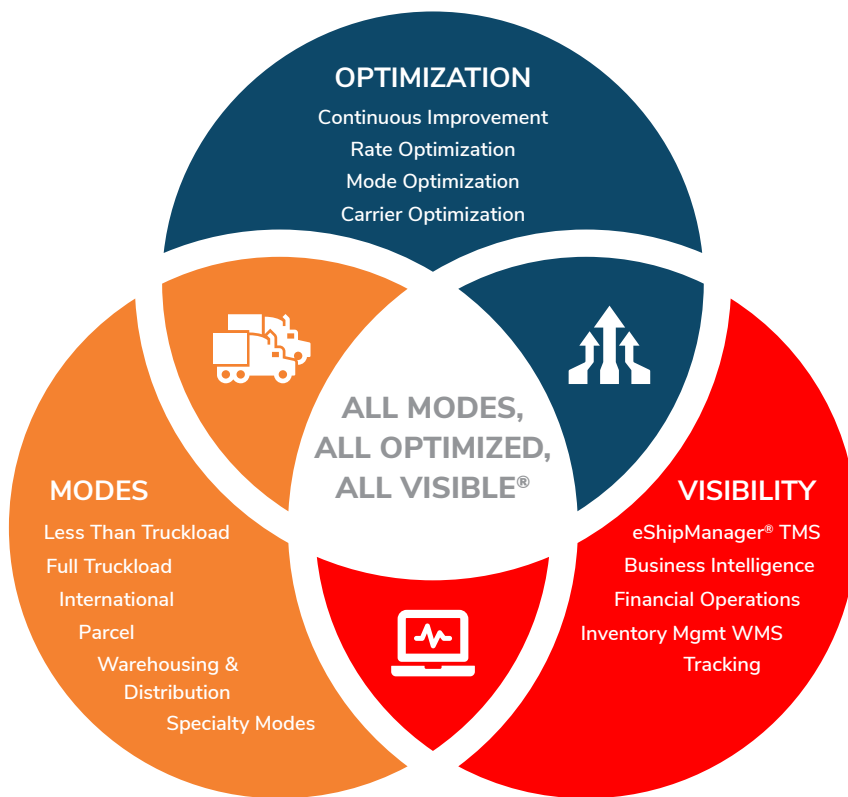
SPECIALTY



WAREHOUSING

Core Services

eShipping is a distribution chain management company that provides data-driven solutions to manufacturers, distributors, and wholesalers. With expertise in managing complex supply chains, we have transformed the definition of a complete solution to encompass the people, technology, and services for all modes, with full optimization, and complete visibility.



Offering **data-driven solutions** that help you **take control** of your distribution chain, **reduce costs**, and **improve your customer's experience**.

WHEN APPLYING OUR EXPERTISE TO YOUR BUSINESS, THE “HOW” MATTERS

Bringing value to customers that goes beyond status quo is a founding principle of eShipping. With too many services and add-ons to list below, know that our team operates with transparency from start to finish, and goes the extra mile to get the job done well.



COMPLETE VISIBILITY

Technology provides access and visibility into data for all modes and milestones along the shipment life cycle, for better monitoring, measuring, forecasting, and reporting.



FINANCIAL SERVICES

Financial operations specialists enable customers to reduce labor expenses and redeploy internal staff while realizing an increase in accuracy and dispute recoveries.



PRICING & PROCUREMENT

Industry acumen and carrier partnerships allow for best-in-class pricing, cost avoidance, and identifying savings opportunities across the distribution chain.



CUSTOMER SUPPORT

Single point of contact for customers who require support in navigating and resolving day-to-day questions and issues, saving customers both time and labor.



WAREHOUSING & DISTRIBUTION

Through eShipping Distribution Services, we offer state-of-the-art 3PL fulfillment, warehousing, and distribution that can be customized to meet your needs.

Data Visibility & Technology

07

Global Data View®

A KEY DIFFERENTIATOR: A tech stack that is a step above the rest, with Global Data View pulling data from various sources (carrier platforms, WMS, financial services, websites, documents, etc.) and presenting it all in one singular view. With this, customers are able to identify, sync, store, and visualize all functions at each milestone along the distribution chain and monitor data at macro and detailed levels throughout the organization.

01

Data Fence

BUILD A DATA FENCE: Identify and collect all available data points needed to clarify areas of your distribution chain in need of optimization so you can make better business decisions.

02

Data Warehouse

LEVERAGE OUR DATA WAREHOUSE: Store (shipment, analysis, and integrations) data points across the distribution chain and integrate with your current ERP system.

03

eShipManager® TMS & BI

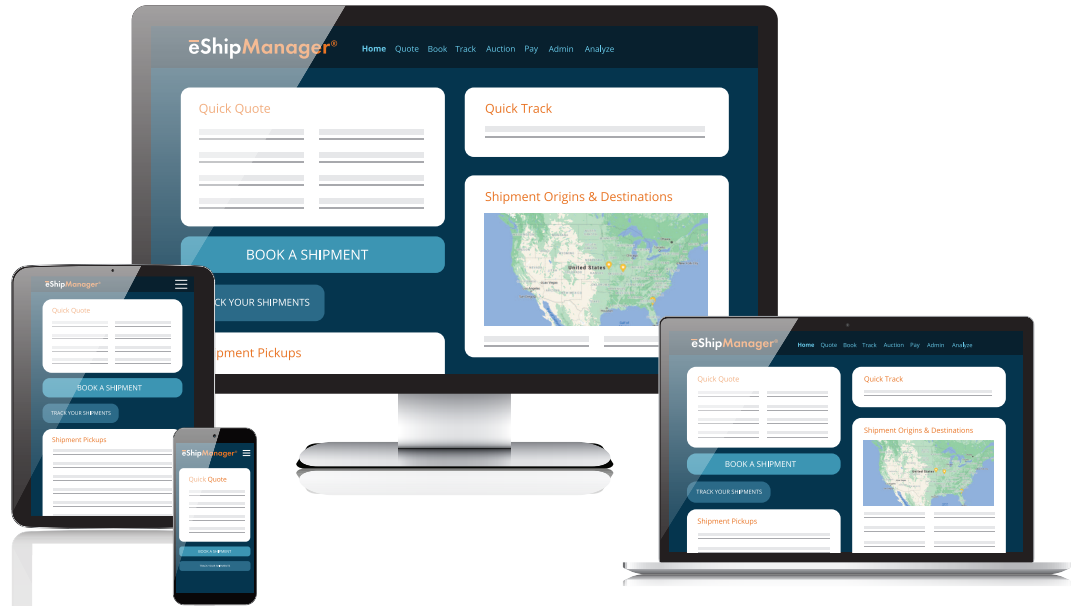
MANAGE YOUR BUSINESS WITH PROPRIETARY TECHNOLOGY: Visualize data, manage contracts, book and track shipments, manage documents, create invoices, customize reports, and more.

04

Actionable Analytics

TAKE CONTROL OF YOUR DISTRIBUTION CHAIN: Implement strategies, forecast, track KPIs, and meet growth goals based on clear and measurable data.

eShipManager, a proprietary transportation management system (TMS), provides a singular web-based platform for on-demand shipment creation, dispatch, tracking, and reporting. With flexibility for customization and integration with commercial ERP/WMS systems, eShipManager is your platform of choice for optimizing your shipments and gaining visibility across locations, vendors, and modes.



CUTTING EDGE TECH STACK:

- Angular (Current version)
- .NET Core (C#)
- Azure SQL
- Docker
- Kubernetes
- Microservices

PLATFORM FRAMEWORK:

- Cloud native system
- Responsive web design
- Geo redundant servers
- API connectivity to carriers
- Permission-based hierarchy
- Low code automation capabilities
- Distributed datasets and communication
- Web accessibility
- OpenID Connect security
- Automated testing
- Deployment standards
- Ongoing development, upgrades & releases

SAME TECHNICAL FRAMEWORK USED BY:





Business Intelligence

10

Stream distribution chain analytics in real time, so you know what's happening right now, not just in the past.

Get access to real-time data visibility within your own customizable dashboard, so that you're always prepared to make timely decisions at every point along the life cycle of a shipment. eShipping's eShipManager® TMS integrates with the Microsoft® Power BI® platform for a robust suite of business intelligence functions.



Our Company

eShipping is a distribution chain management company with services that span transportation, warehousing, distribution, and technology. All eShipping brands are interconnected and give our team of people a unique vantage point and understanding into what it takes to manage a distribution chain, because we live and operate one every day.



ESHIPPING®

eShipping helps companies take control of their distribution chain to reduce costs and improve their customer's experience. We provide solutions that encompass services for all modes, with full optimization, and complete visibility into client data.

www.eShipping.biz



ESHIPPING DISTRIBUTION SERVICES®

As part of the distribution chain solution, eShipping Distribution Services works in tandem with eShipping to provide state-of-the-art warehousing and fulfillment to clients that are looking for a dedicated warehouse solution.

www.eShippingDistribution.com



ESHIPPING EXCHANGE®

eShipping Exchange is owned by eShipping and a community of carriers with the purpose of empowering carriers with distribution chain management services and technology, typically reserved only for traditional 3PLs.

www.eShippingExchange.com



ENGAGED TECHNOLOGIES®

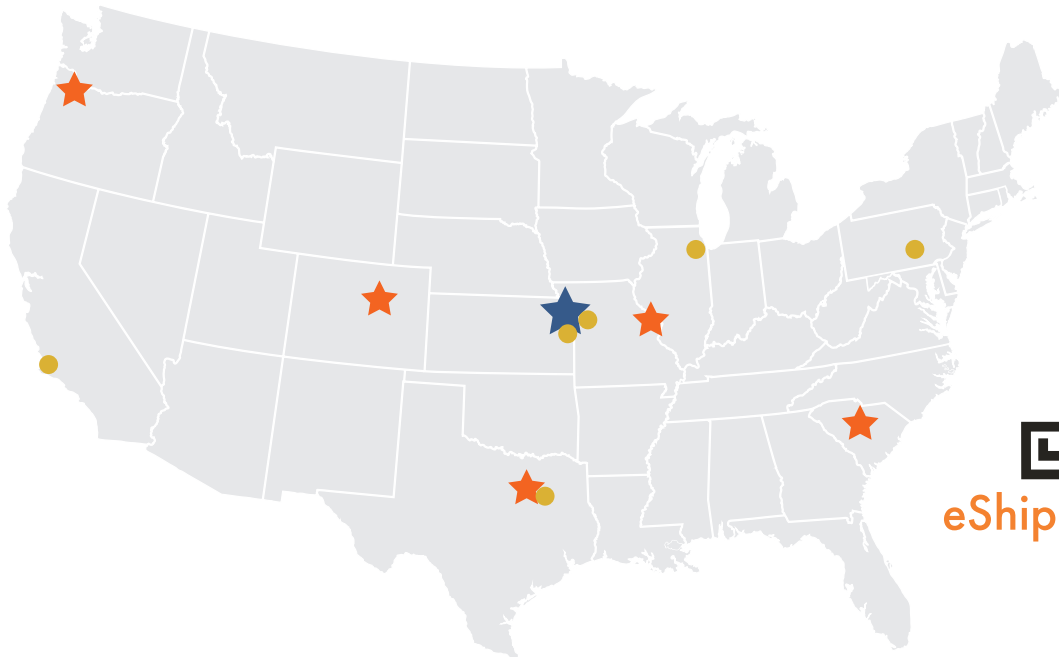
Engaged Technologies is responsible for eShipManager® and Global Data View®, proprietary software and cloud-based data warehouse infrastructure that provide visibility and business analytics for all distribution chain data.

www.EngagedTechnologies.com

ENCOMPASS
=THE=
MISSION

EXECUTE
well
& TIMELY

Evaluate
Always



★ eShipping Home Office

★ eShipping Regional Offices

● eShipping Distribution Services Warehouses

The eShipping home office is located in the Kansas City Metro area. eShipping and eShipping Distribution Services includes regional offices and warehouse locations nationwide.

eShipping is licensed by the U.S. Maritime Commission as an Ocean Transportation Intermediary under FMC-OTI No. 023635NF.



WANT TO LEARN MORE? Request a complimentary Logistics Review and put our business intelligence to the test. Learn where challenges and opportunities lie ahead and how data-driven solutions can make a difference for your bottom line.



eShipping®

10812 NW Highway 45, Parkville, MO 64152
Phone: **(816) 505-0198** | Toll Free: **(866) 890-3408**

Website: **www.eShipping.biz**
Blog: **www.eShipping.blog**
Email: **Connect@eShipping.biz**